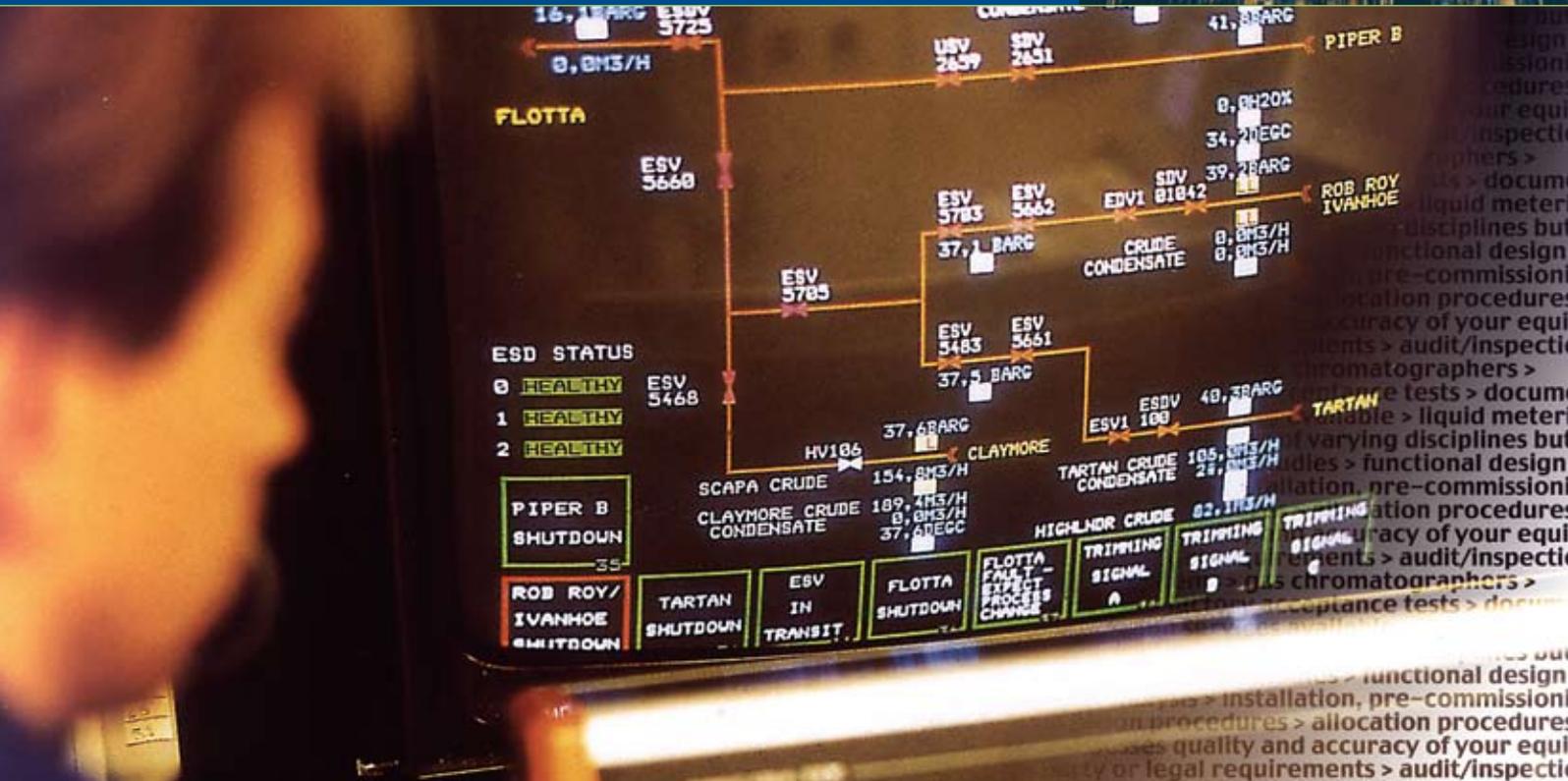


Total Metering Management – TMM



As an oil and gas producer, processor or shipper, you need to know exactly how much product you import and export so that ultimately you can calculate your gross profit. You don't want to buy or maintain a metering system; you merely need the data that it supplies.

If someone else guarantees to deliver to you timely, accurate data on your process throughput, all with a quality factor applied, isn't that ultimately all you need?

This is the concept of Emerson's Total Metering Management (TMM) service from METCO.

TMM can apply at any level. It could be as simple as data validation from systems owned and operated by you or, at the other end of the scale, METCO could build, operate, manage and maintain a system where METCO is contracted to deliver agreed data to you according to certain performance criteria. We will even consider full-own and lease-back arrangements.

As your Total Metering service provider, METCO wears your company badge. To all intents and purposes we become part of your organisation.

Our contract with you includes Key Performance Indicators (KPIs) that are in line with your own corporate KPIs. Our remuneration is highly geared to

our success in managing the contract and exceeding your KPIs.

Innovation under the contract is incentivised. Procedural improvements, improved measurement techniques, better validation and use of data are often the result. This means that your business is continually improving to meet the challenges presented to it.

With METCO managing all of your measurement and allocation needs, you can be sure that your reputation is protected, profitability is maximised and your health and safety is uncompromised.

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