

Emerson Wins Cannabis Oil Equipment Manufacturer's Business

RESULTS

- Provided application expertise and technical support
- Offered special seals and Class 1 Division 1 certification
- Exceeded customer's delivery expectations with three week shipping



APPLICATION

Extraction, winterization, and distillation equipment

CUSTOMER

Cannabis oil equipment manufacturer

CHALLENGE

A cannabis oil equipment manufacturer needed vacuum operating valves for its extraction, winterizing, and distillation units. The application required a valve with an explosion-proof, Class 1 Division 1 solenoid coil, Buna seals, and a stainless steel body for the control of low to medium vacuum conditions. The valve also had to operate on 24 VDC and have rapid lead times. The manufacturer had difficulty finding the correct valve for the application.

SOLUTION

Emerson's technical team quickly evaluated the equipment manufacturer's application and recommended the ASCO™ Series 030 low-pressure valve with a stainless steel body. The customer valued the valve's many options and certifications, such as its Class 1 Division 1 rating, special seals, and 24 VDC operation. While a four- to five-week delivery time was specified, Emerson shipped the products within only three weeks. The manufacturer has been pleased with the performance of the valve and will continue to incorporate the component in other equipment.

The cannabis oil equipment manufacturer was impressed with Emerson's responsive technical support and the diverse features and benefits the ASCO™ Series 030 offered.

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