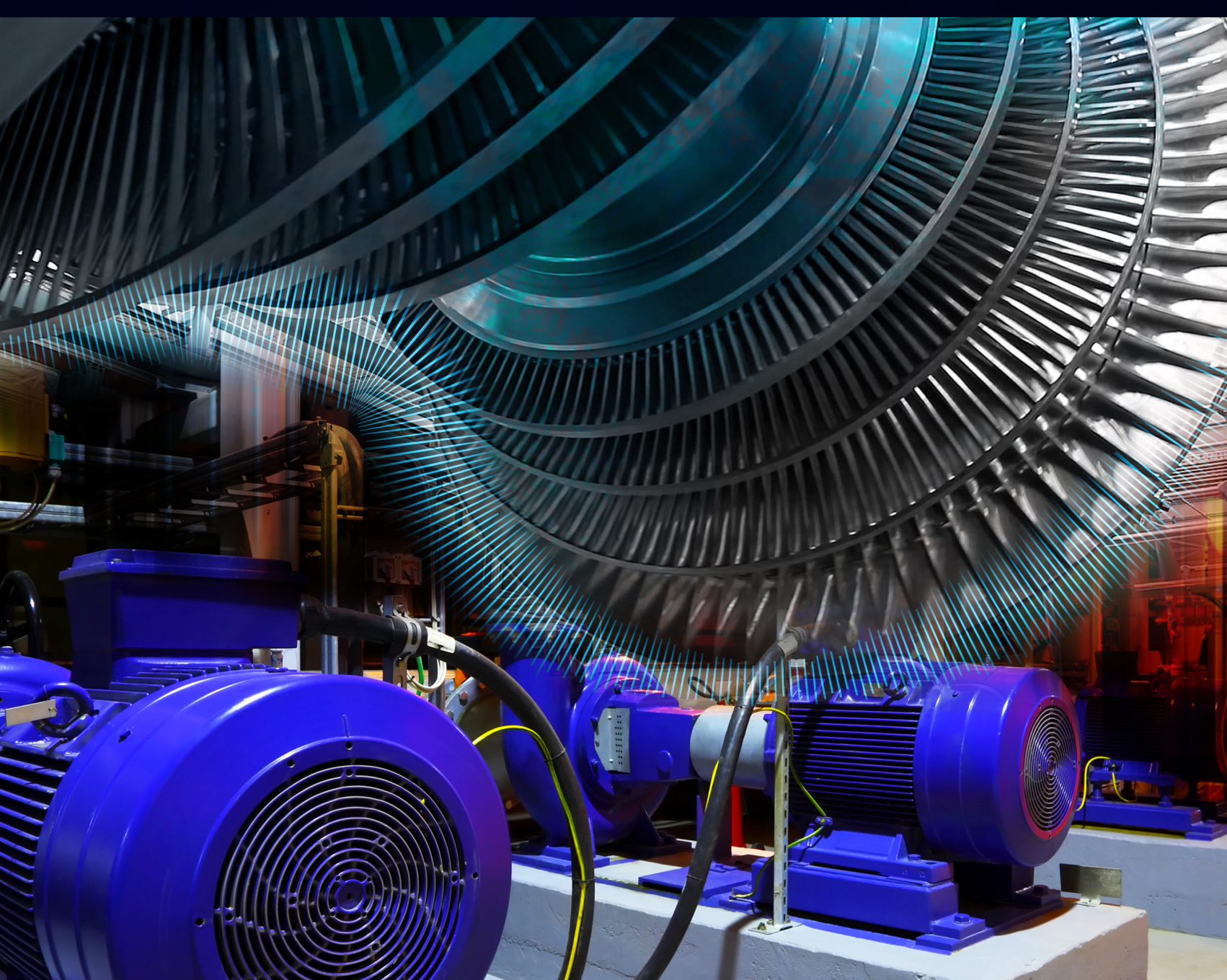




Machinery Health & Asset Monitoring

OEM Sales Program Offer

Accelerate Your Offering with Emerson OEM Advantage



AMS™


EMERSON™

Customized Offer Built for Original Equipment Manufacturers

Offer Includes:



AMS 6500 ATG Online Protection System



AMS Asset Monitor

Why Emerson for OEMs?

Our differentiators:

- Low cost
- Short lead time
- Longer warranty
- Simplified architecture templates, drawings, and engineering documentation
- Ease of adoption
- Faster troubleshooting

Deliver proven, scalable machinery protection solutions—backed by Emerson expertise, global support, and flexible commercial models designed specifically for OEM partners.



Get Started with Confidence

Initial Evaluation Offer

- 55% discount on first purchase (trial/test use)
- 1 year of Guardian Support included
- 1 Emerson training certification
- 24 hours of engineering support
- NDAs welcome

OEM Commercial Program

Standard OEM Pricing

- 20% off list price when purchased with OEM support offering

High-Volume OEM Discount

- 50% off list price
- Applies to OEMs purchasing 50+ racks per year



Flexible Support Options

OEMs can bundle or resell Emerson support:

- Guardian Support
- Standard Support
- Factory Module Replacement (FMR)

What's Included

- Access to Emerson Global Support Center
- Access to Emerson Guardian Portal

OEM Support Model

- Low annual fee: \$200 per item/year
- Cost optimized since OEM handles first-line support

Revenue Opportunities

- OEMs can resell Guardian support for margin
- Or allow Emerson to sell direct with end-user information

Requirement: End-user information must be provided





Vibration Monitoring Systems and Vibration Protection Systems

AMS 6500 ATG



- SIL-certified, API 670-compliant protection
- Continuous monitoring in a centralized rack-based system
- Trusted across thousands of global installations

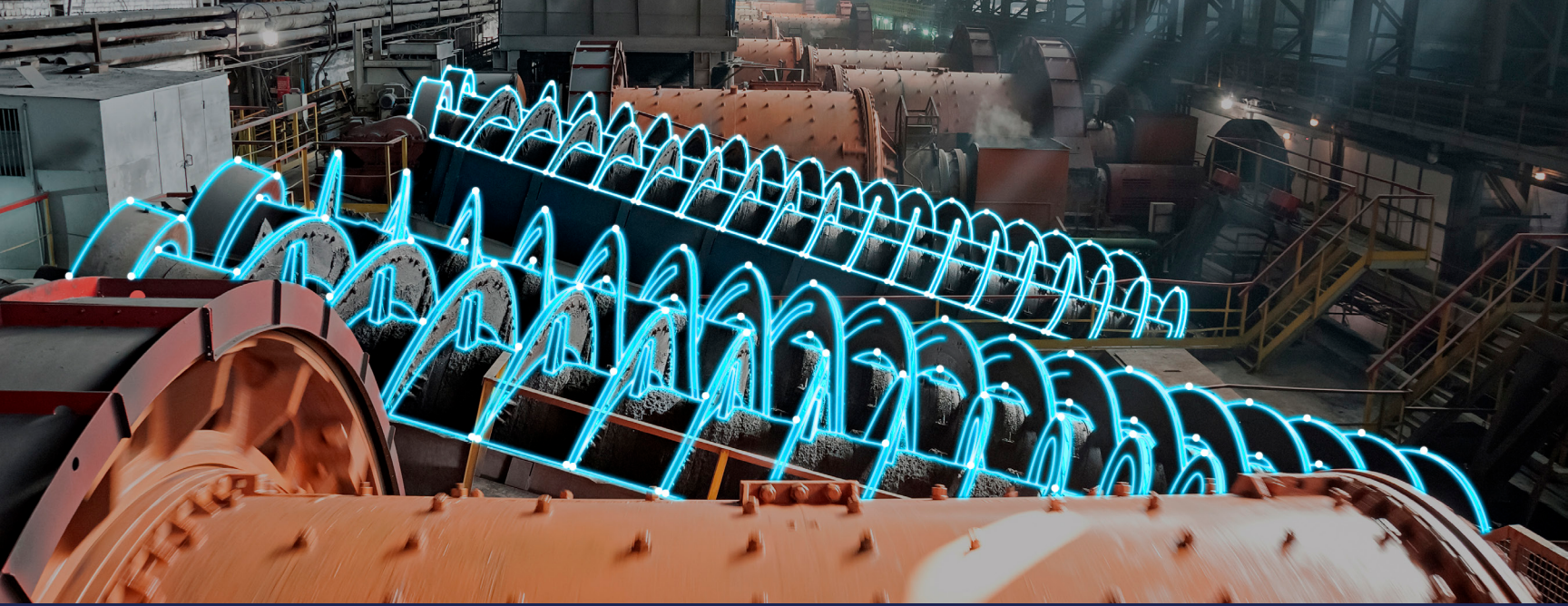
AMS Asset Monitor



- Ideal for applications not requiring API 670
- Standalone protection system
- Cost-effective, machine-mounted design

Why Partner with Emerson?

- Global installed base and proven reliability
- Certified solutions for compliance-driven industries
- Scalable architecture from standalone to enterprise
- Comprehensive training, engineering, and lifecycle support



Let's Build Your Advantage

Partner with Emerson to deliver high-performance machinery protection, create new revenue streams, and scale with confidence.

Contact Us

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